

THE
BUILDERS
EXCHANGE



SERVING ALL OF OHIO

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Online

F E A T U R I N G

Private
Planroom

PRIVATE PLANROOM ***PLUS***

Planrooms in:

Cleveland

Toledo

Cincinnati

Dayton

Complete up-to-date project information for the entire state of Ohio is just a click away.



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The most comprehensive construction reporting service in the industry today. Builders Exchange, Inc. provides you with more projects, the easiest to use software available and all at a fraction of the cost of the other reporting services—and our service is supported by over 40 professionals just a phone call away. Visit the Builders Exchange Construction Reporting website and you'll see why over 2,500 companies throughout Ohio use the Builders Exchange for their project information needs.

For a trial password and user ID, call 866-907-6300.

Current Projects Out For Bid

A summary listing of all projects that are currently in the bidding stage, arranged in bid date order. The summary contains 14 pieces of information for each project. If you need more information, just click on any of the following:

Complete Project Details:

Names, addresses, phone numbers, and email and website links, if available—plus all other important aspects of the project.

Bidders Lists:

Includes links to email and websites, if available.

Plans, Specifications and Addenda:

The Builders Exchange scans all plans, specs and addenda into our database and publishes them on our website. Members can then read them online and/or download them to a file or plotter.

Search for Projects (Customize Your Reports)

Due to the volume of projects reported by Builders Exchange, it is suggested that you set up custom searching filters to identify only those projects that are of interest to your company. Filters may include counties, dollar volume, new construction/remodeling/non-building, public/private, categories such as religious, civic, educational, key words, CSI codes, etc.

Projects in Pre-Bid Stage

The Builders Exchange provides its members with pre-bid information on thousands of projects that are in the design stage, allowing you time to consult with project design firms to make sure your products are specified.

Our pre-bid area contains tens of billions of dollars in construction projects that are still being designed.

New Projects

This option allows users to select only those projects that have been entered into the system since their last visit. By recognizing each user individually, the system will display each new project every time your company logs on to our website.

Project Tracking

Our custom project tracking program allows you to organize all of your important projects in one place—with one click of the mouse, including pre-bid, active and post-bid projects.

In addition, you may choose to track with email. If selected, we will email all changes involving your tracked projects including addenda, bid list updates, bid date extension, apparent lows, and contract awards.

Tracking with email may also be activated for each of your filters, which allows us to “push” information to your computer each morning in a single comprehensive email.

Don't have time to visit our site every day? Don't worry, just read your email and stay informed!

Statistical Research Center

This powerful feature allows you to track any company in our database, showing you current activity and activity for the last 2 years, as well as projects in the design phase.

You can review company activity by industry segment and by territory, allowing you to extract valuable information not available anywhere else in the industry.

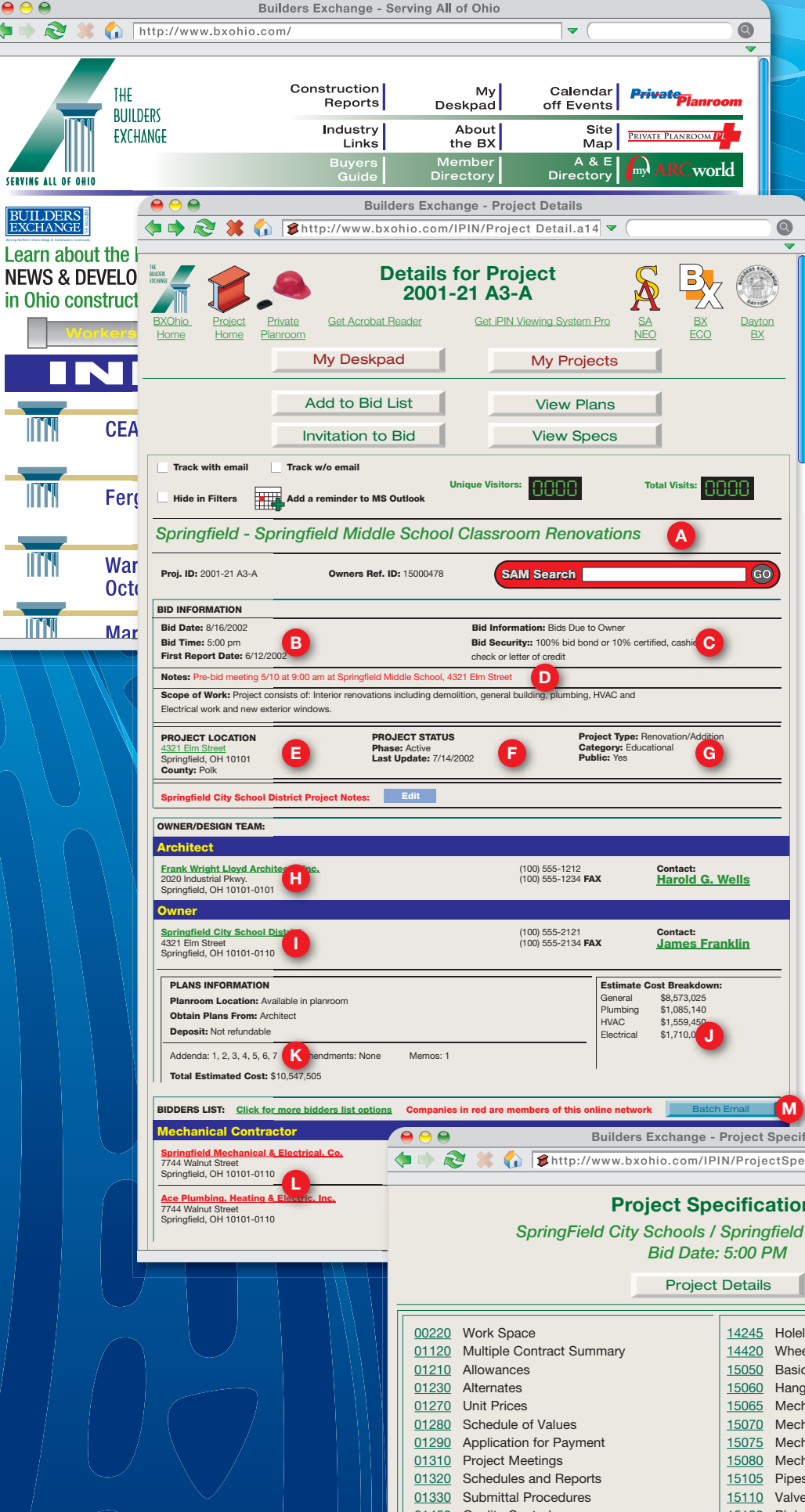
No One Gives You Faster Project News Than Builders Exchange, Inc.!

Instant Updates: All information regarding a project is entered into our database as soon as it is received at our offices. When we start working on the next record, the previous information can immediately be seen on our website. This is as close to real-time publishing as possible.

Categorized Bidders Lists: Our bidders lists are arranged by trade so you can easily identify the bidders in which you are interested.

Hyperlinks: If available, all architects, engineers, owners and bidders are hyperlinked to websites and email addresses to facilitate the flow of information within the industry.

Batch email: Send quotes, sales literature, etc. to multiple bidders in seconds with our batch email feature.



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Project Details

Project Detail Reports are the most complete in the industry and contain many links to efficiently find the information you need. These reports may be printed to be included in your project folder or emailed to estimators, salesmen, manufacturers, etc. for appropriate follow-up.

In addition to Project Detail Reports, you will also find a complete index of specifications and drawings that will detail the project as to all trades and products included.

SAM Search

Search the entire spec book for key words that are not included in the spec index. Search for trade names like Sherwin Williams, Carrier or Prosoco. This powerful tool will find more bidding opportunities and can routinely pay for your total membership cost on a regular basis. You can't afford to be without it.

- A Project Title
- B Bid Date and Bid Date Extension notification if applicable
- C Bonding Information
- D Notes regarding pre-bid meetings, project breakdown, etc.
- E Location of project including street address, city and county
- F Tells the phase and the status of the project
- G Tells the type of project, category and public vs. private
- H Gives architect's company information
- I Gives owner's company information
- J Estimated cost breakdown by trade
- K Lists the addenda numbers linked to the actual addenda
- L All bidder information listed by trade with contact emails if available
- M Batch email capability

Plans & Specifications

Plans Online

The Builders Exchange posts all plans, specs and addenda to its website the same day they are received. As a member, you may view online, download, print or email to interested bidders in a matter of seconds. Eliminate the cost of plans — FOREVER!

Specifications Online

The Builders Exchange makes available to its members the entire spec book, divided by section and linked to only the pages you need.

A few of Our Additional Features

Company Notes by Project:

Your company's project notes may now be included online, attached to specific projects, that only your company and your employees may access.

Invitation to Bid:

Reduce this tedious chore to a single click of the mouse, saving valuable hours and eliminating staff time completely. Use our project information to produce the most detailed Invitation to Bid in the industry, including a complete spec index and plan sheet list. You may also edit the ITB to include items that may be unique to your company.

Project Counters:

Two project counters will show you the activity on each project. The first counter shows the total number of unique companies who have looked at the project, while the second counter shows the total number of visits made by those companies.

Add to Bid List:

You may add your company to a bidders list and include a Bidders Information Notice, which allows you to post a message to the industry regarding your involvement in the project. This exclusive feature will help advertise your company to the industry and pinpoint what part of the project you will be bidding.

Project Request Form:

Can't find a project on our system? Fill out the Project Request Form, and we will immediately begin researching the project, ordering plans and specs and informing you of an arrival date. This extremely popular feature has already proved its worth in helping us find those hard-to-get private projects.

Review Company Usage:

Owners, sales managers and administrators can now review their employees' online usage with one click of the mouse. They can review the projects that their employees are tracking by day, month or year. This feature puts the control back in your hands.

Private Planroom and Private Planroom PLUS—
The easy, cost-effective way to reach only the bidders you choose!

Occasionally it’s important to control the number of bidders to a select list of subcontractors and suppliers with the specific capabilities you require—and a proven record of success with your company.

Your “Chosen Few”

You control the companies you want to view the plans, specs, addenda and project information. You control access, but we do the work! Other “network” systems require you to scan documents, input project information and create your own invitation to bid, or they charge you to do it. With the Builders Exchange, you benefit from all the

work we do on a daily basis. All you do is click one button and the entire project is added to your “online planroom,” including all plans and specifications.

Time-Saving, Cost-Effective Results

The bids you receive from “hand-picked” suppliers/subcontractors save you from reviewing bids from companies who may not be qualified.



General Contractors using Private Planroom for FREE can:

- Control who views project information
 - Send Invitations to Bid with a single click
 - Use project codes for direct project access
 - Track the progress of all bidders who log on
- Tracking Feature**

We realize it is important for you to know who has looked at your project and when. So our software allows you to track all bidders who have logged on.
- Project Codes**

The Invitation to Bid also carries a unique Project Code for each project you add to your online planroom. Your bidders have complete access to all information regarding the project, including plans and specs, which they may print, download, email to manufacturers or simply review online. Nothing could be easier or faster.
- Receive bids from your hand-picked suppliers and subcontractors

General and Prime Contractors using the Private Planroom PLUS fee-based service can:

- Easily manage the time-consuming chore of keeping your databases up-to-date—import your current contacts or build a new database from over 40,000 contacts already in our system
- Quickly and efficiently send Invitations to Bid (ITB) to hundreds of subcontractors and suppliers
- Get the most current and accurate information available, updated by the Builders Exchange staff, when you go to send out your invites
- Customize your invitations to bid with your logo, project specific notes, contact information and many other important fields of information
- Use our fax and email system to deliver your invites, saving your company’s infrastructure for other important tasks
- Allow subcontractors to view, download and print project documents
- Track what companies have logged into your planroom and viewed or downloaded
- Allow subcontractors to communicate to you with bid responses and questions through the system
- Customize call back reports, message history and the ability to download information into spreadsheets
- Designate and search by minority or labor affiliations
- Allow contractors who have not been sent ITBs from you to request invites
- Effectively communicate throughout the entire bidding process

See how Builders Exchange, Inc. can work for you!

Simply take a 1-week FREE trial of our online reporting service and experience our state-of-the-art software, ease of use and feature-rich website. Just contact your nearest Builders Exchange, Inc. office, they'll help you log-on, assign a user ID and password and explain the system. We think you'll agree that no one provides more coverage and pre-bid projects than Builders Exchange, Inc.

Here are just some of the benefits!

- Construction Reporting Service for the entire state of Ohio
- Online Specifications, Drawings and Addenda
- Planroom Services in Cleveland, Toledo, Dayton and Cincinnati
- Health Insurance
- Workers' Compensation Group Rating Program
- 401(k)/Profit Sharing Program
- Educational Programs
- Fleet Discount Program
- Long-Distance Telephone Discounts
- Comdata Mastercard including gas discounts
- Discounts on R.S. Means Publications
- Construction Buyers Guide
- Speedway Gas Discounts
- Subscription to "Builders Exchange The Magazine"

BX Website – www.bxohio.com

- Over 15,000 project leads throughout the State of Ohio
- Complete bidders lists
- Apparent low bidders/contract awards
- Complete specifications index
- Searching capabilities by projects, products, services and counties
- Over 2,500 Prebid Projects (\$60,000,000,000)

Total Electronic Planroom

- The entire spec book is online for viewing/downloading
- Spec and Addenda Mining allows you to search the entire spec and addenda for your products
- Within 1 hour of receipt, all addenda are available online

Go with a Trusted Name

Builders Exchange, Inc. is a non-profit trade association with a history of serving the construction industry since 1881. Don't trust your projects to an upstart dot com or network system that "just doesn't make sense"! You trust us for your construction reports, now trust us for your document distribution needs.

Cleveland

9555 Rockside Road
Suite 300
Cleveland, OH 44125
Tel. 216-393-6300
Fax 216-393-6304
Toll-Free 866-907-6300
Toll-Free Fax 866-907-6304

Toledo

5555 Airport Highway
Suite 140
Toledo, OH 43615
Tel. 419-865-3833
Fax 419-865-8014

Cincinnati

Blue Ash Business Place II
4350 Glendale Milford Road
Suite 120
Cincinnati, OH 45242
Tel. 513-769-4800
Fax 513-769-7888

Dayton

2077 Embury Park Road
Dayton, Ohio 45414
Tel. 937-278-5723
Fax 937-278-3843

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